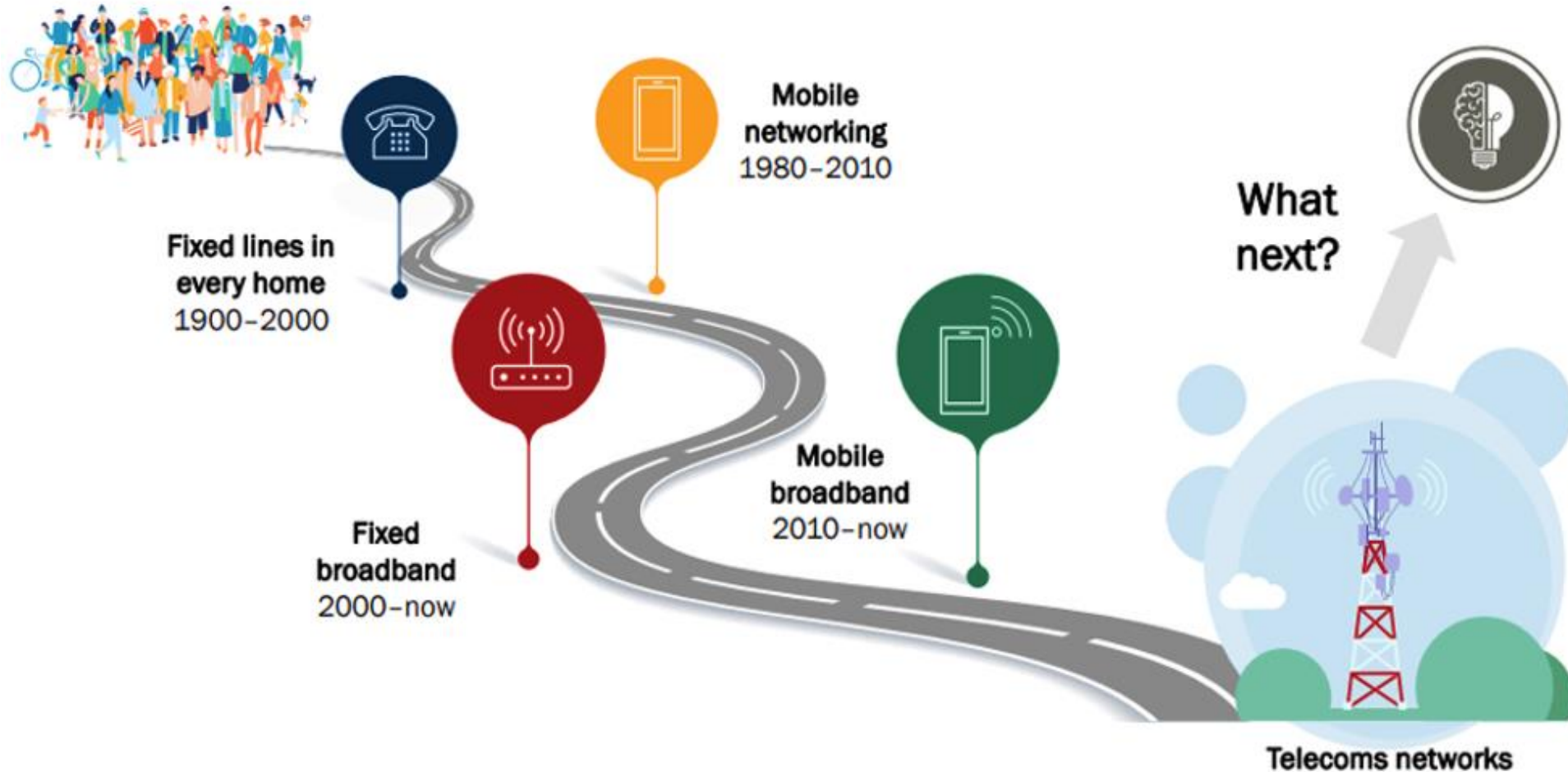


Jørn Hodne

Head of Telecom
Eviny AS



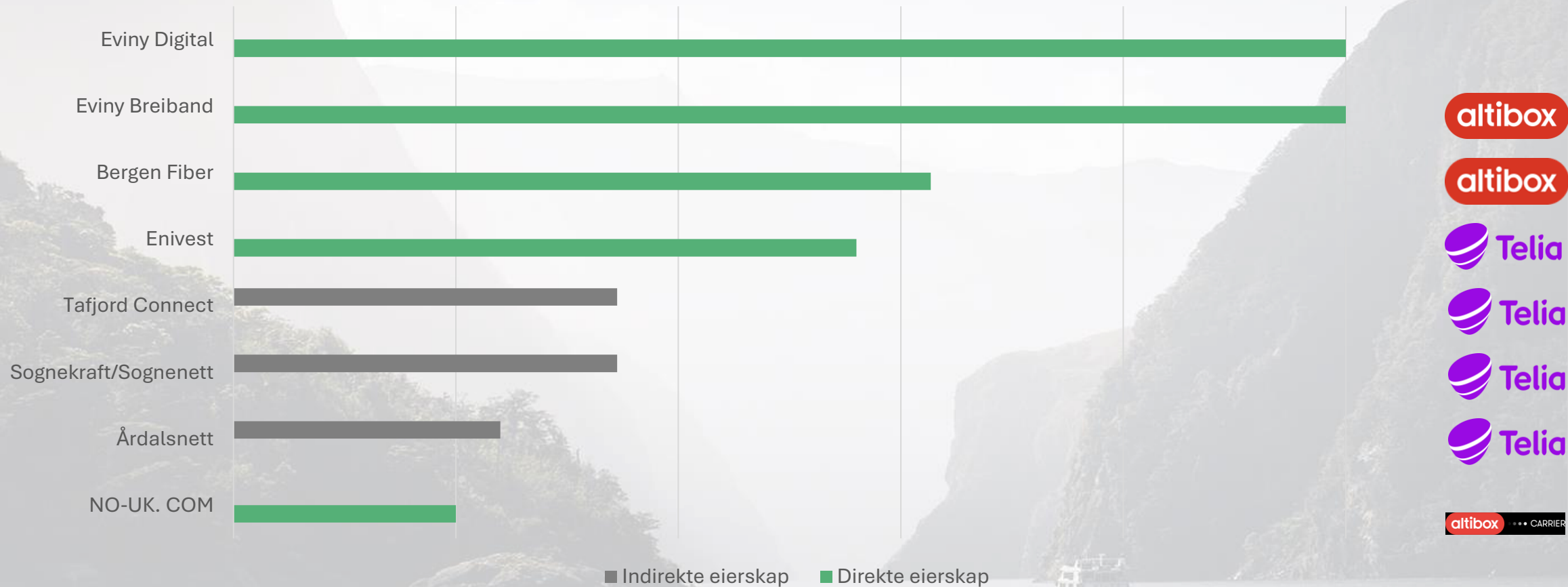
The telecoms industry has historically had a steady focus on connectivity





Fokus på konnektivet har medført en fragmentert infrastruktur på Vestlandet

Eviny har eierskap i flere digitale kommunikasjonsselskaper



Sterke drivere for betydelige endringer i telekommarkedet



Hva og hvorfor:

Endringer i bedriftsmarkedet

Nøkkeltrender som påvirker Nettverket – «the old world»

- ✓ Hardware driven
- ✓ Datacentre is the centre of gravity
- ✓ Castle-and-moat network security
- ✓ User finds and connects to the network for app access
- ✓ Large departments with many manual processes
- ✓ Traditional WAN is future proof

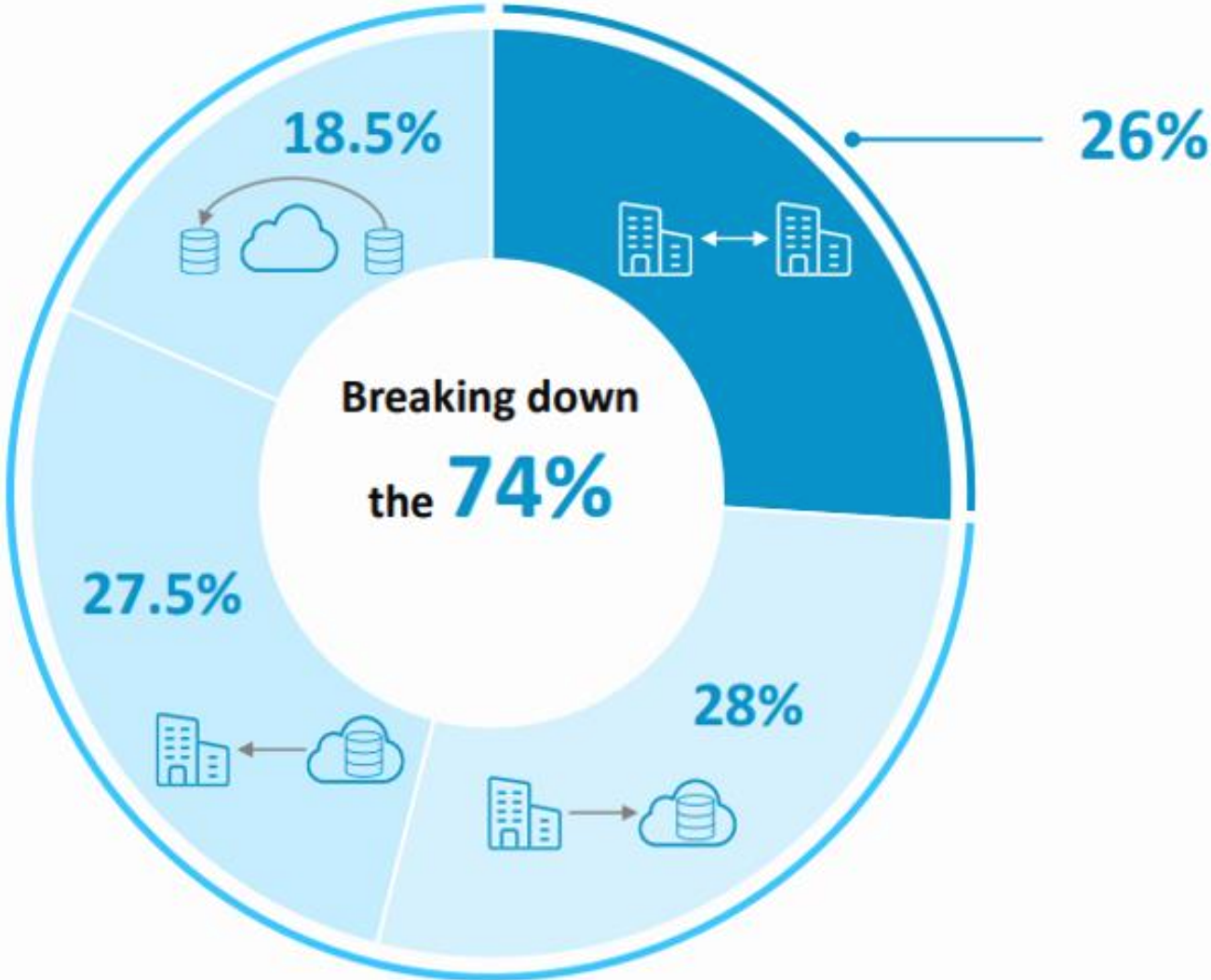
Nøkkeltrender som på virker Nettverket – Today

- ✓ It all becomes software defined → Software defines networks, visualisation
- ✓ Cloud is the new datacentre → Hybrid is the new normal
- ✓ Security is borderless → 360 degrees security view for network and cloud. Cybercrime is the 3rd biggest economy
- ✓ User connects to an app, not the network → The network follows the users
- ✓ AI automation and integration with IT → E2E orchestration
- ✓ 65% of enterprises will have SD-WAN and 45% of enterprise locations will only have internet WAN connectivity (2026)

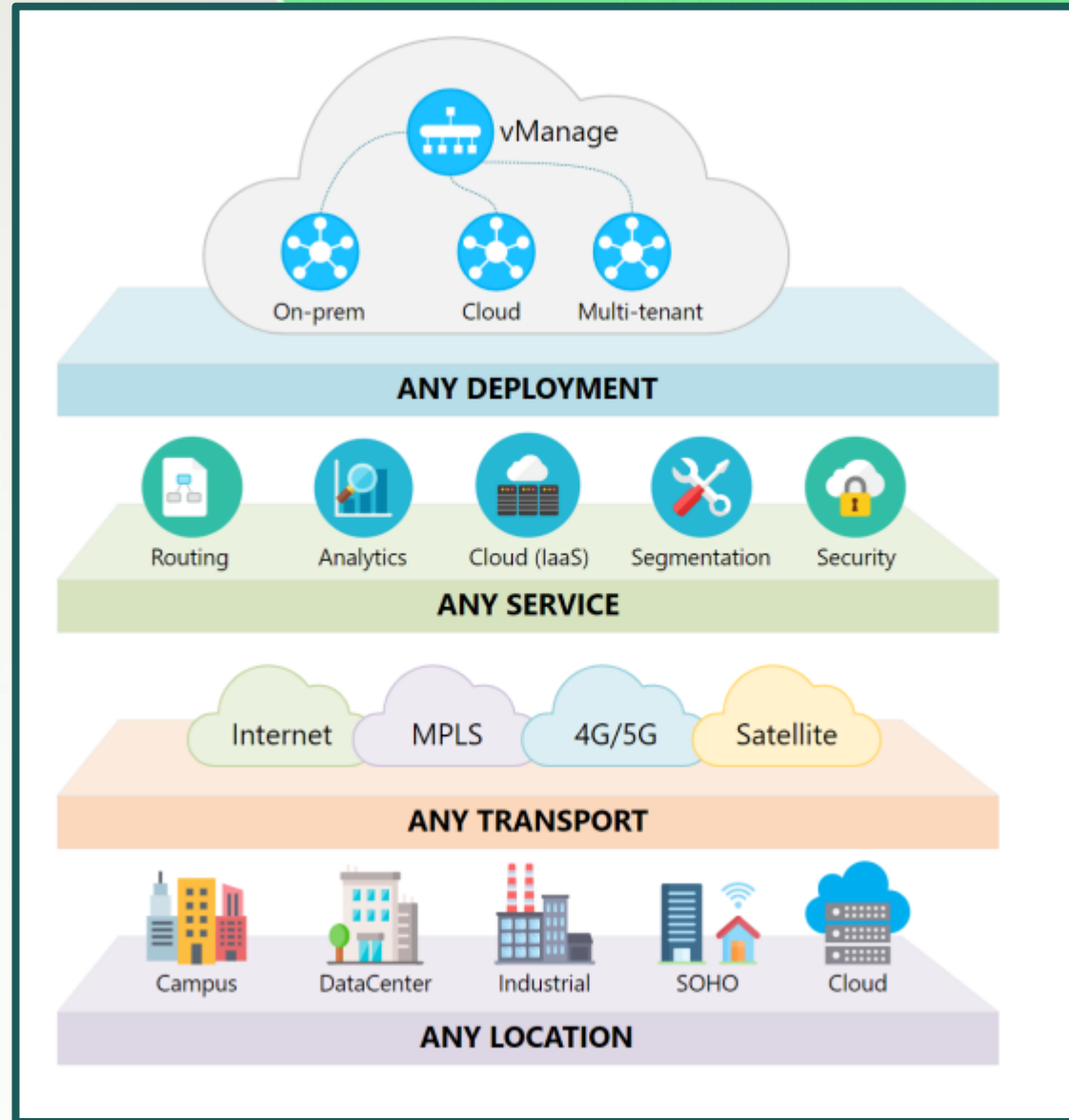
Major change in WAN network traffic

The impact of enterprise cloud networking on the WAN

74%
Of enterprise
branch traffic is
off-WAN



Fra konnektivet til sikker tilgang alle steder





Trusted and Responsible Partner

Services Beyond Connectivity

**Core
Connectivity**



Hva nå?

- Eviny har eierinteresser i 8 fiberselskap på Vestlandet
- Mer enn 125 000 boliger/bedrifter er tilkoblet nettene til disse selskapene
- Med utgangspunkt i eksisterende eierposter ønsker Eviny å etablere en mer robust regional tjenestetilbyder på Vestlandet
- En regional tjenestetilbyder som sikrer næringslivet på Vestlandet en sikker, troverdig samarbeidspartner innenfor kommunikasjons-løsninger



eviny